ZonKoSea
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Cooperation & Sample Policy

Wholesale, samples and payment terms · November 2026

Wholesale

Wholesale orders start from 100 units. Volume tiers: 100 / 500 / 1,000 / 5,000 / 10,000 units. Tier prices are quoted on request — please contact sales for a quotation.

Sample Policy

- Sample price: ¥4,500 per unit.
- The sample fee is deductible from your first order.
- Samples are in stock and ship on order.

Payment Terms

- Payment by T/T: 30% deposit, balance before shipment.
- Letters of credit (L/C) are NOT accepted.

Delivery

- FOB Ningbo.
- Standard lead time: 30 days.
- Custom / OEM orders: 45 days for the full order.

Cooperation Modes

- Regional distributor / agent
- Wholesale supply
- OEM / ODM brand customization

Support We Provide

- Quotation and product catalogue
- Video factory inspection
- Visit to our Hangzhou showroom

After-Sales

- 1-year warranty on every machine.
- Spare parts are included in the packaging.
- Remote guidance by video call, distributor support, and pre-shipment video inspection.